

BLAIN SUPPLY, Inc.

IMPORTERS AND WAREHOUSE DISTRIBUTORS



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January 31, 2006

Mike Healey
Regional Manager
4295 Neal Avenue North
Stillwater, MN 55082

Dear Mike,

Just a brief note to let you know about the success we are seeing with the Smart Weight Software.

The test store is seeing weight savings across the board with the largest weight reductions coming in the clip/tape area. Having seen this savings in wheel weights, as well as labor hours, it was an easy decision to make.

All of our current Hunter balancers are being updated with this Smart Weight Software to reduce our overall costs in 2006 in wheel weight purchases.

Sincerely,

Ron Wentzel
Director – Auto Service
Blain Supply, Inc.