



Focused on Tomorrows Solutions Today

BOULEVARD RETREAD CENTER, INC.
BOULEVARD TIRE SYSTEMS

816 South Woodland Boulevard
Deland, Florida 32720
(386) 734-6447 • FAX (386) 734-5969

February 8, 2006

Mr. Mike Green
Hunter Engineering Co.
Orlando Region

Dear Mr. Green,

I just wanted to take this opportunity to thank you for selecting our Deland store as a test site for your "Smart Weight" software program.

As you know we have two GSP9700 Hunter Roadforce balancers in this store. This has been one of the best equipment investments we have made.

And now with "Smart Weight", Hunter has made a great product better. Not only are we greatly reducing our expense in wheel weights, we save time on each wheel balanced. We never have comeback, and we never chase weights.

Thanks again for giving us the opportunity to test this product. It definitely is a winner.

Sincerely,

Bill Baker
General Manager Retail Division

BB/jij

The Hunter GSP9700 Road Force Measurement System

Weight Savings

	«-14"	15"->17"	18"->20"	21"->23"	24"->»	Total
Clip-Clip						
Spins:	130	986	30	0	0	1146
Non-SmartWt:	189.75	2054.00	70.00	0.00	0.00	2313.75oz
SmartWt:	127.25	1448.50	54.75	0.00	0.00	1630.50oz
Savings:	62.50	605.50	15.25	0.00	0.00	683.25oz
	32.9 %	29.5 %	21.8 %	0.0 %	0.0 %	29.5 %
1 wt req'd:	83	458	10	0	0	551
no wts req'd:	7	61	5	0	0	73

	«-14"	15"->17"	18"->20"	21"->23"	24"->»	Total
Clip-Tape						
Spins:	6	74	29	0	0	109
Non-SmartWt:	14.50	168.50	77.25	0.00	0.00	260.25oz
SmartWt:	9.50	84.50	41.50	0.00	0.00	135.50oz
Savings:	5.00	84.00	35.75	0.00	0.00	124.75oz
	34.5 %	49.9 %	46.3 %	0.0 %	0.0 %	47.9 %
1 wt req'd:	5	53	21	0	0	79
no wts req'd:	0	4	2	0	0	6

	«-14"	15"->17"	18"->20"	21"->23"	24"->»	Total
Tape-Tape						
Spins:	6	39	38	2	4	89
Non-SmartWt:	12.50	115.00	132.00	2.50	15.25	277.25oz
SmartWt:	8.50	59.75	64.75	1.25	10.50	144.75oz
Savings:	4.00	55.25	67.25	1.25	4.75	132.50oz
	32.0 %	48.0 %	50.9 %	50.0 %	31.1 %	47.8 %
1 wt req'd:	4	28	22	2	3	59
no wts req'd:	0	3	5	0	0	8

Large Assemblies
Normal Assemblies
Non-SmartWeight
 Weights Blind 0.30oz

SmartWeight™
 Shake Force Limit 0.58oz
 0.30oz
 Shimmy Force Limit 1.50oz
 0.75oz
 Residual Goal 75 %
 Spins @ above settings
 1344

Totals	
Spins:	1344
Non-SmartWt:	2851.25oz
SmartWt:	1910.75oz
Savings:	940.50oz 33.0 %
1 wt req'd:	689
no wts req'd:	87

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