

February 7, 2006

Kevin M. Knebel
Hunter Engineering, Co.
102 Morgate Circle
Royal Palm Beach, FL 33411

Re: SmartWeight

Dear Mr. Knebel:

I would like to take this opportunity to thank you for your support and update you on our results with SmartWeight. I must admit that we were slightly skeptical of your proposed results in weight savings when you demo'd this technology in December. We always appreciate the way that you have the equipment on board your vehicle to show us but even when seeing it we had reservations. Well I must report that I just checked the weight savings results on three of our six GSP9700's and we have averaged 39.31%. This check up resulted from a comment from my parts manager this morning. My parts manager came to me and stated that we did not purchase wheel weights this week. To the best of my memory we always purchase weights, every week. We spent \$36,000.00 last year in wheel weights and as you know have added two more machines recently. We would have expected to spend more but now expect to save \$10,000.00. The BEST part of this is that we have not had any, "0" comebacks caused by this software. Thank You again for supporting us with new technology and of course the on-going training that you provide us is in-valuable.

Respectfully,

Scott McDade
Braman BMW

The Hunter GSP9700 Road Force Measurement System

Weight Savings

	«-14"	15"→17"	18"→20"	21"→23"	24"→»	Total
Clip-Clip						
Spins:	29	81	3	6	0	119
Non-SmartWt	28.75	91.75	2.25	3.50	0.00	126.25oz
SmartWt	19.50	60.75	1.50	1.75	0.00	83.50oz
Savings:	9.25	31.00	0.75	1.75	0.00	42.75oz
	32.2 %	33.8 %	33.3 %	50.0 %	0.0 %	33.9 %
1 wt req'd:	21	39	3	3	0	66
no wts req'd:	2	12	0	0	0	14

	«-14"	15"→17"	18"→20"	21"→23"	24"→»	Total
Clip-Tape						
Spins:	4	93	61	8	0	166
Non-SmartWt	5.00	171.50	113.50	11.00	0.00	301.00oz
SmartWt	2.75	99.25	66.75	3.50	0.00	172.25oz
Savings:	2.25	72.25	46.75	7.50	0.00	128.75oz
	45.0 %	42.1 %	41.2 %	68.2 %	0.0 %	42.8 %
1 wt req'd:	4	67	43	5	0	119
no wts req'd:	0	7	4	1	0	12

	«-14"	15"→17"	18"→20"	21"→23"	24"→»	Total
Tape-Tape						
Spins:	0	84	113	10	7	214
Non-SmartWt	0.00	132.00	227.25	10.50	5.75	375.50oz
SmartWt	0.00	73.75	145.50	4.00	3.00	226.25oz
Savings:	0.00	58.25	81.75	6.50	2.75	149.25oz
	0.0 %	44.1 %	36.0 %	61.9 %	47.8 %	39.7 %
1 wt req'd:	0	55	71	6	3	135
no wts req'd:	0	8	5	2	0	15

Large Assemblies
Normal Assemblies

Non-SmartWeight
Weights Blind 0.30oz

Smart Weight™

Shake Force Limit 0.58oz
0.30oz

Shimmy Force Limit 1.50oz
0.75oz

WeightSaver™ 75 %
Residual Goal

Spins @ above settings
499

Totals	
Spins:	499
Non-SmartWt	802.75oz
SmartWt	482.00oz
Savings:	320.75oz
	40.0 %
1 wt req'd:	320
no wts req'd:	41

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