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January 25, 2006

Hunter Engineering Company
11250 Hunter Drive
Bridgeton, MO 63044-2391

Dear Hunter:

I am writing this letter because I would like to thank the people that developed Smartweight. It was about 18 months ago when my Hunter Rep Paul Acito came to see me and at the time I was thinking about getting into the wheel and tire business.

The Hunter Rep Paul sat down with me, listened to what I had in mind and he showed me the Hunter line of equipment. We specifically talked about tire changers and wheel balancers. I decided to purchase the T/C3500 & DSP7701-D which set me up in the wheel business.

After some time, I was having problems comebacks due to vibrations. I called my Hunter Rep Paul back and we talked. He then told me about the new Smartweight technology. He told me with this new technology that I would not experience any more vibration comebacks caused by the size of wheels and tires my shop handles. Since my existing balancer was only 18 months old, I didn't know if I wanted to spend that much money on a new wheel balancer. I told Paul that if I spent that much money I better not have any more comebacks and he assured me I would not. So I took the big step and bought the GSP9712LW7 with Smartweight.

I can honestly say that it was a good move. With Smartweight I have had NO comebacks on any of my balance jobs. In addition, it has saved me 50% in weight savings in the tape to tape balance mode.

I would like to thank all at Hunter Engineering Company for this great tool which makes my job much easier and faster and saves me money in weights and time. In fact, I am so pleased with this product that I would be willing to give my personal recommendation to any current or potential Hunter customer. Please do not hesitate to contact me if you are interested having me provide such a recommendation.

Sincerely,

Chris Bauer
Owner