

Clair Saco Honda



February 2, 2006

Dear Hunter Engineering Co.,

Our dealership, Clair Saco Honda in Saco, Maine, recently invested in a new Road Force balancer. While our initial reason for the purchase was to solve vibration issues that only your Road Force balancer could handle, we have been pleasantly surprised by the weight savings resulting from your SmartWeight technology.

The SmartWeight technology / software has saved our dealership over 40% in wheel weight costs to date. Along with this, I am confident that it has saved labor expense. I am enclosing a printout to show the savings. Most importantly, we have had no comebacks for vibration or balancing issues.

We are very pleased with this piece of equipment, particularly with the added benefit of the SmartWeight technology. We look forward to future savings and would recommend this technology to anyone working with tires and wheels.

Sincerely,

Doug Taylor
Service Manager
Clair Saco Honda
Saco, Maine

The Hunter GSP9700 Road Force Measurement System

Weight Savings

| | «-14" | 15"->17" | 18"->20" | 21"->23" | 24"-> | Total |
|------------------|--------|----------|----------|----------|-------|----------|
| Clip-Clip | | | | | | |
| Spins: | 40 | 145 | 0 | 0 | 0 | 185 |
| Non-SmartWt | 58.75 | 197.50 | 0.00 | 0.00 | 0.00 | 256.25oz |
| SmartWt | 31.75 | 117.50 | 0.00 | 0.00 | 0.00 | 149.25oz |
| Savings: | 27.00 | 80.00 | 0.00 | 0.00 | 0.00 | 107.00oz |
| | 46.0 % | 40.5 % | 0.0 % | 0.0 % | 0.0 % | 41.8 % |
| 1 wt req'd: | 32 | 80 | 0 | 0 | 0 | 112 |
| no wts req'd: | 3 | 21 | 0 | 0 | 0 | 24 |

| | «-14" | 15"->17" | 18"->20" | 21"->23" | 24"-> | Total |
|------------------|-------|----------|----------|----------|-------|---------|
| Clip-Tape | | | | | | |
| Spins: | 0 | 25 | 0 | 0 | 0 | 25 |
| Non-SmartWt | 0.00 | 35.50 | 0.00 | 0.00 | 0.00 | 35.50oz |
| SmartWt | 0.00 | 17.75 | 0.00 | 0.00 | 0.00 | 17.75oz |
| Savings: | 0.00 | 17.75 | 0.00 | 0.00 | 0.00 | 17.75oz |
| | 0.0 % | 50.0 % | 0.0 % | 0.0 % | 0.0 % | 50.0 % |
| 1 wt req'd: | 0 | 16 | 0 | 0 | 0 | 16 |
| no wts req'd: | 0 | 2 | 0 | 0 | 0 | 2 |

| | «-14" | 15"->17" | 18"->20" | 21"->23" | 24"-> | Total |
|------------------|-------|----------|----------|----------|-------|--------|
| Tape-Tape | | | | | | |
| Spins: | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-SmartWt | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00oz |
| SmartWt | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00oz |
| Savings: | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00oz |
| | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| 1 wt req'd: | 0 | 0 | 0 | 0 | 0 | 0 |
| no wts req'd: | 0 | 0 | 0 | 0 | 0 | 0 |

Large Assemblies

Normal Assemblies

Non-SmartWeight

Weights Blind 0.30oz

SmartWeight™

Shake Force Limit 0.58oz
0.30oz

Shimmy Force Limit 1.50oz
0.75oz

WeightSaver™ 75 %
Residual Goal

Spins @ above settings
210

| Totals | |
|---------------|--------------------|
| Spins: | 210 |
| Non-SmartWt: | 291.75oz |
| SmartWt: | 167.00oz |
| Savings: | 124.75oz 42.8 % |
| 1 wt req'd: | 128 |
| no wts req'd: | 26 |

Print
Screen