

Prime

W H E E L & T I R E

CONCEPT

To Whom It May Concern,

We mount and balance tire and wheel assemblies all day long each day. Our product ends up on new vehicles at automotive dealerships all over America. The vast majority of what we sell is 18", 20" and 22" wheels and tires. Because we ship all over the country we cannot afford to ship product that is not properly balanced.

Since we have installed the "Smart Weight" software on our Hunter GSP9700 we have noticed a greatly reduced amount of weight being needed to achieve the balancing of the wheel and tire assemblies which we sell. We literally use this technology constantly each day. We have reduced the amount of weights we use by 46%. In addition to the savings in the cost of weights, we have reduced the time and labor needed to balance a tire and wheel assembly, and our balanced assemblies look better with less weight on them. We have enjoyed all these savings without incurring an increase in ride complaints or ride disturbances from our end consumers. In fact, these have been reduced since implementing the "Smart Weight" technology. I can say that this is clearly a major break through in balancing technology.

Tony Adkison
Prime Concept Wheel & TIre