



# Waukegan Tire

Tire & Wheel **X**perts

Richard Konstanzer  
Hunter Engineering Company  
2289 Waterfall Lane  
Hanover Park, IL 60133

Subject: GSP with Smart Weight

I am writing this letter to let you know how satisfied we are with the GSP 9700 Road Force Vibration Control System. We at Waukegan Tire specialize in wheel and tire packages both at the retail and wholesale level. As you can see, it is of utmost importance for us to have reliable and cost effective equipment, while offering state of the art service.

The experience of our customers based on their response has been that of 100% satisfaction. Sales revenues of high performance wheel balancing have increased dramatically since the addition of the GSP 9700 with Smart Weight Technology to our shops.

The response from our technicians has been nothing but positive. At just one store in a thirty day period we used 156 lbs less wheel weights with Smart Weight Technology. In addition, our service specialists do not hesitate in recommending this quality wheel balance to their customers.

All of our locations have at least one GSP 9700 utilizing Smart Weight Technology.

Sincerely,  
Steve Nerheim  
Waukegan Tire & Supply Co., Inc  
3444 W Washington St  
Waukegan, IL 60085

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